

Pause and respond based on principles.



Choices ...

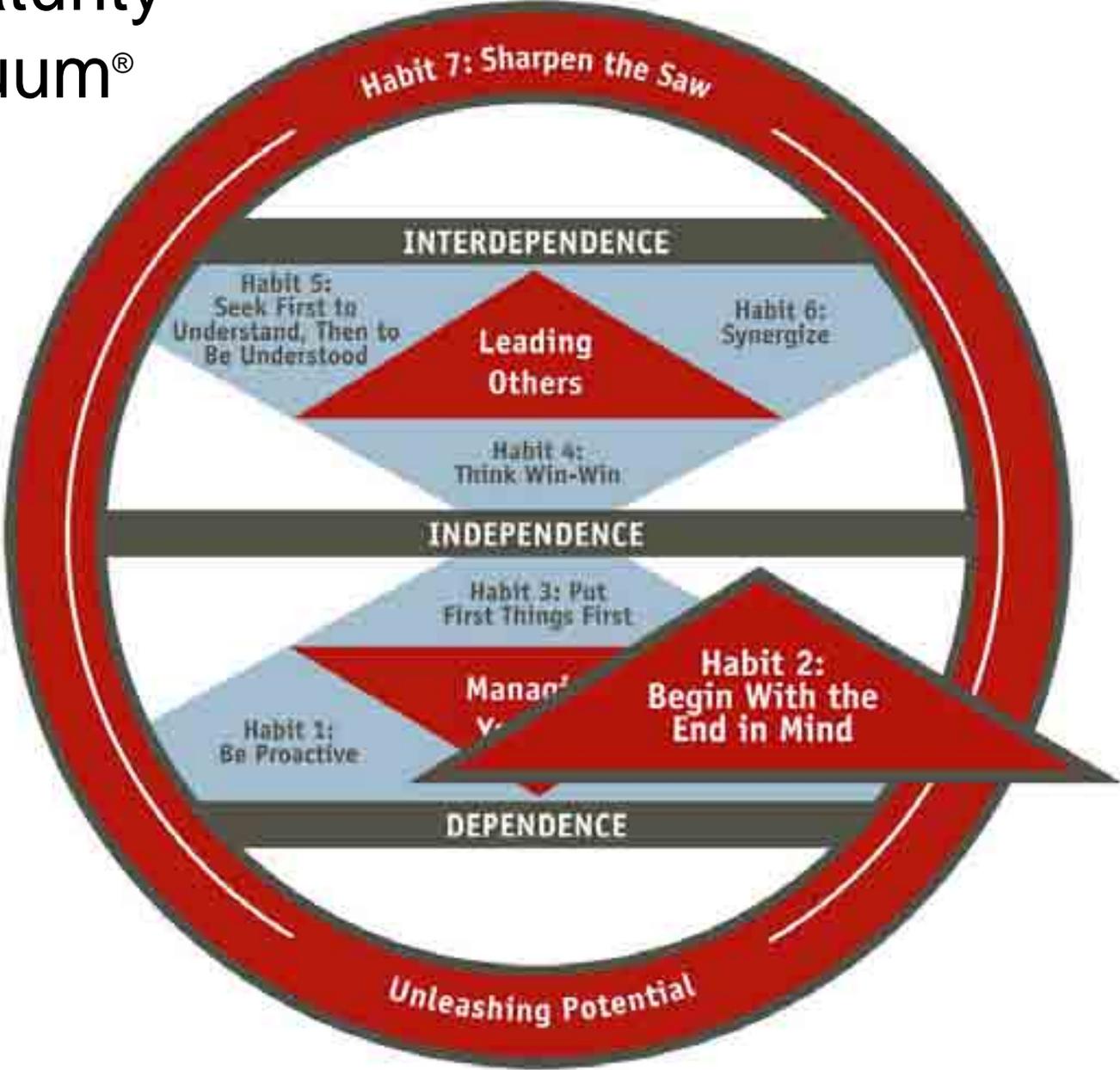
- character
- integrity
- trust
- transparency
- discipline
- attitude
- passion
- love (For our work, community, law)



Principle Centered Leadership

Vision, Discipline
and Passion – Governed by
Conscience!!!

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“Policing is one of America’s most noble professions. The actions of any police officer, in an instant, can impact an individual for life, and even a community for generations. Given this realization, every police officer must be centered on what is important. Service, justice, fundamental fairness -- are the foundational principles in which every police action must be grounded. The nobility of policing demands the noblest of character -- the timeless principles upon which the 7 Habits are based create an opportunity for officers and organizations to center on principles which ensure their actions are truly of service to our communities.”

Dr. Stephen R. Covey



Cause vs. Action

When people of action cease to believe in a cause, they begin to believe only in the action!





Your Life's Mission ...

To Live...

To Love...

To Learn...

To Leave a Legacy.



What will your legacy be?

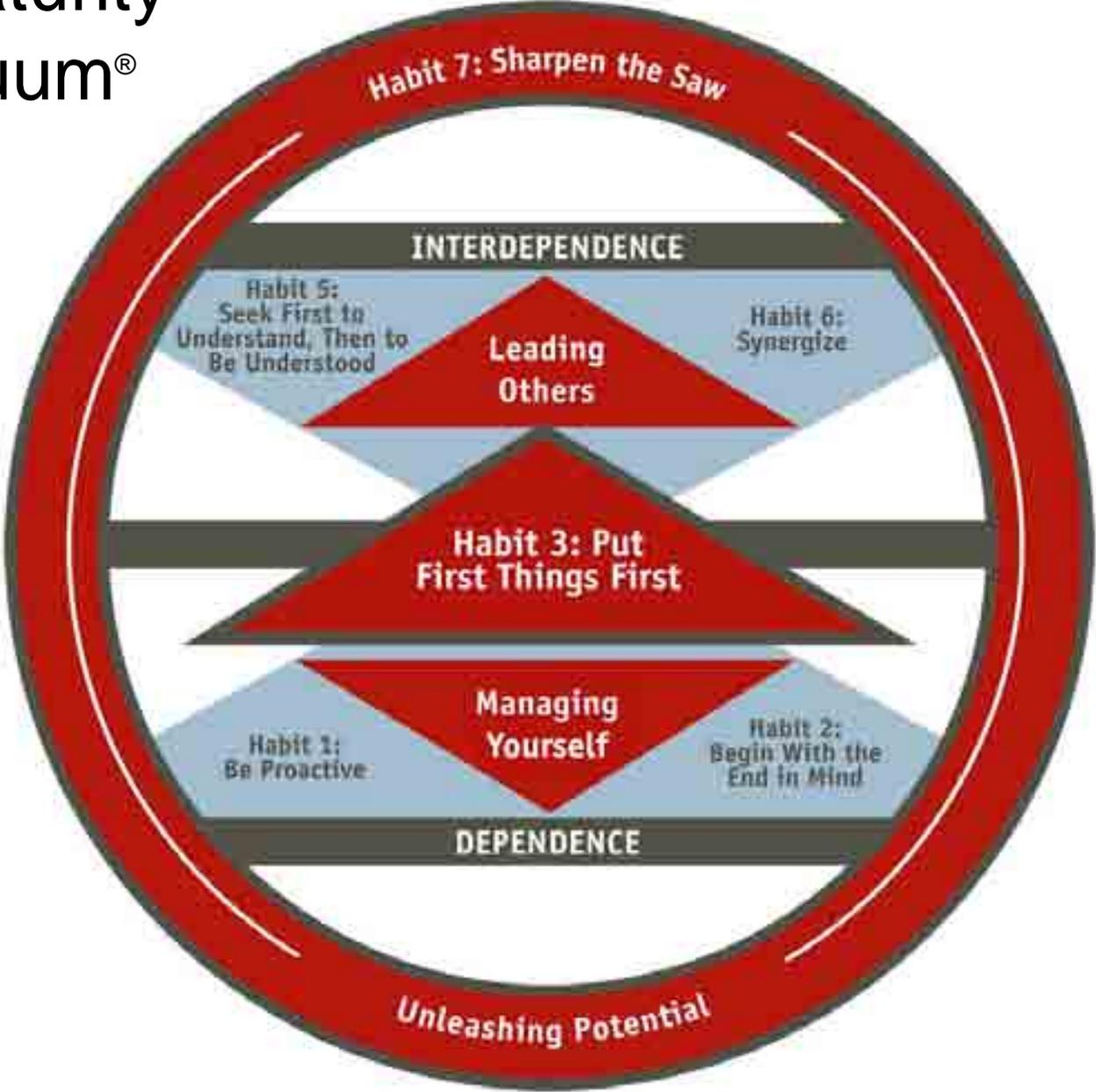


1931-1970

What matters most is the *dash* in between!

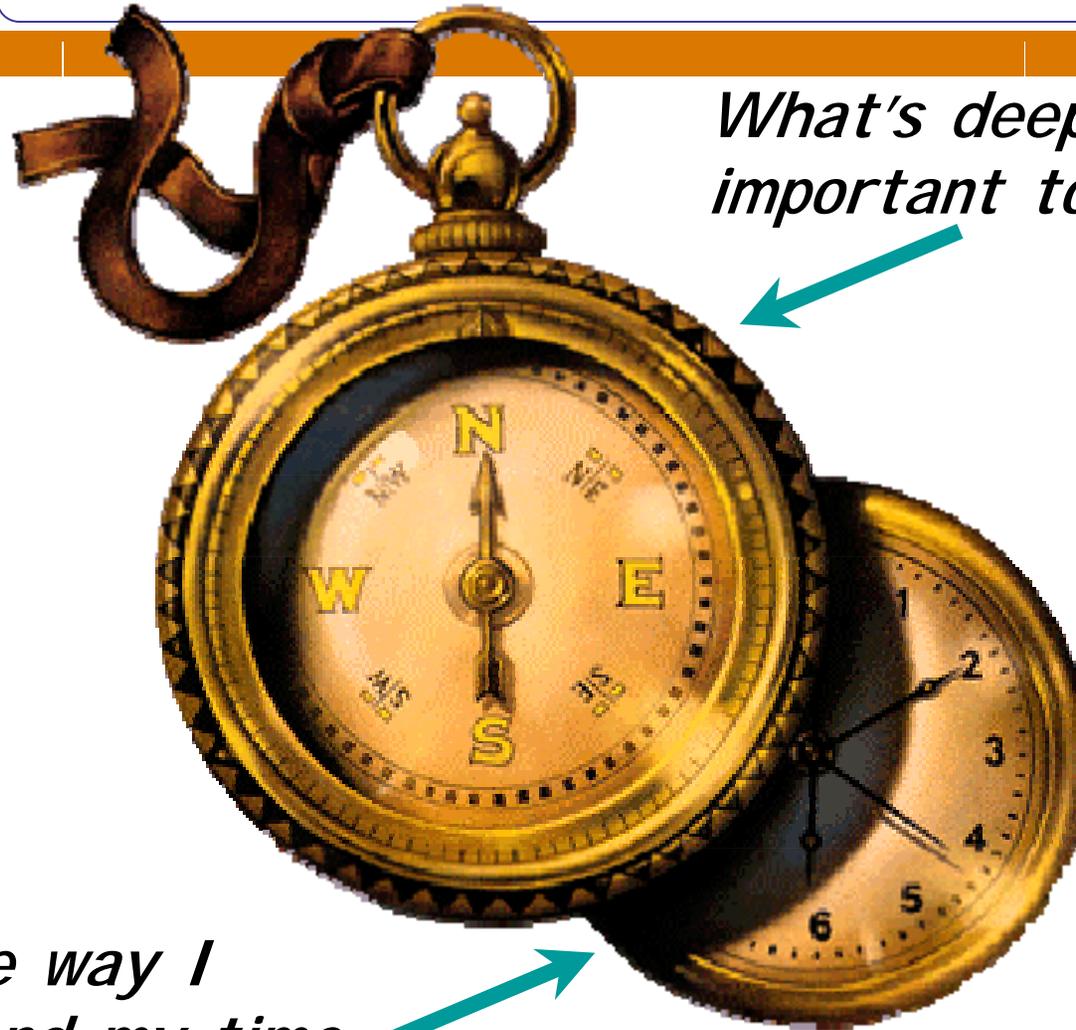
What does your *dash* represent?

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Time and Balance



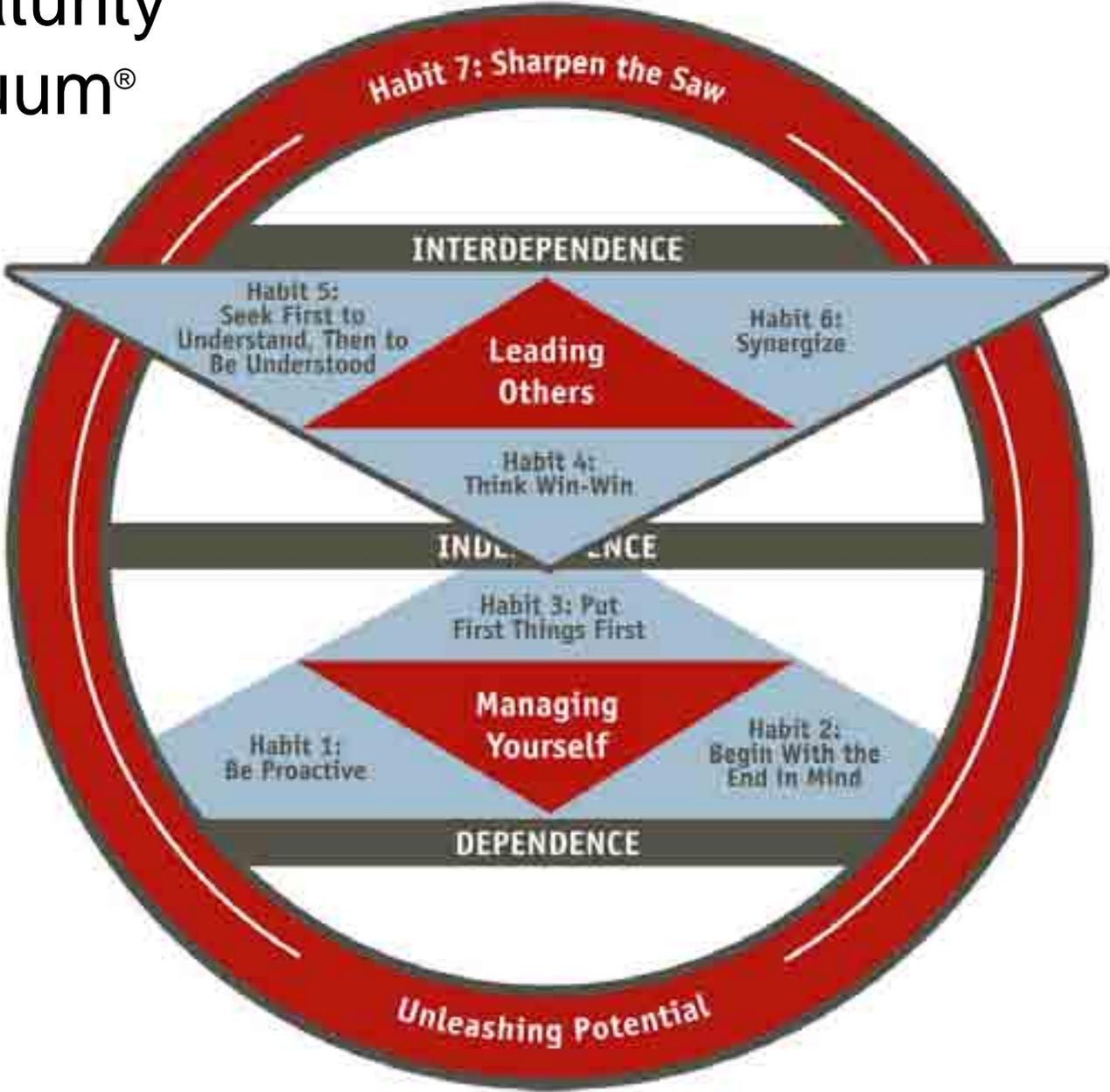
What's deeply important to me



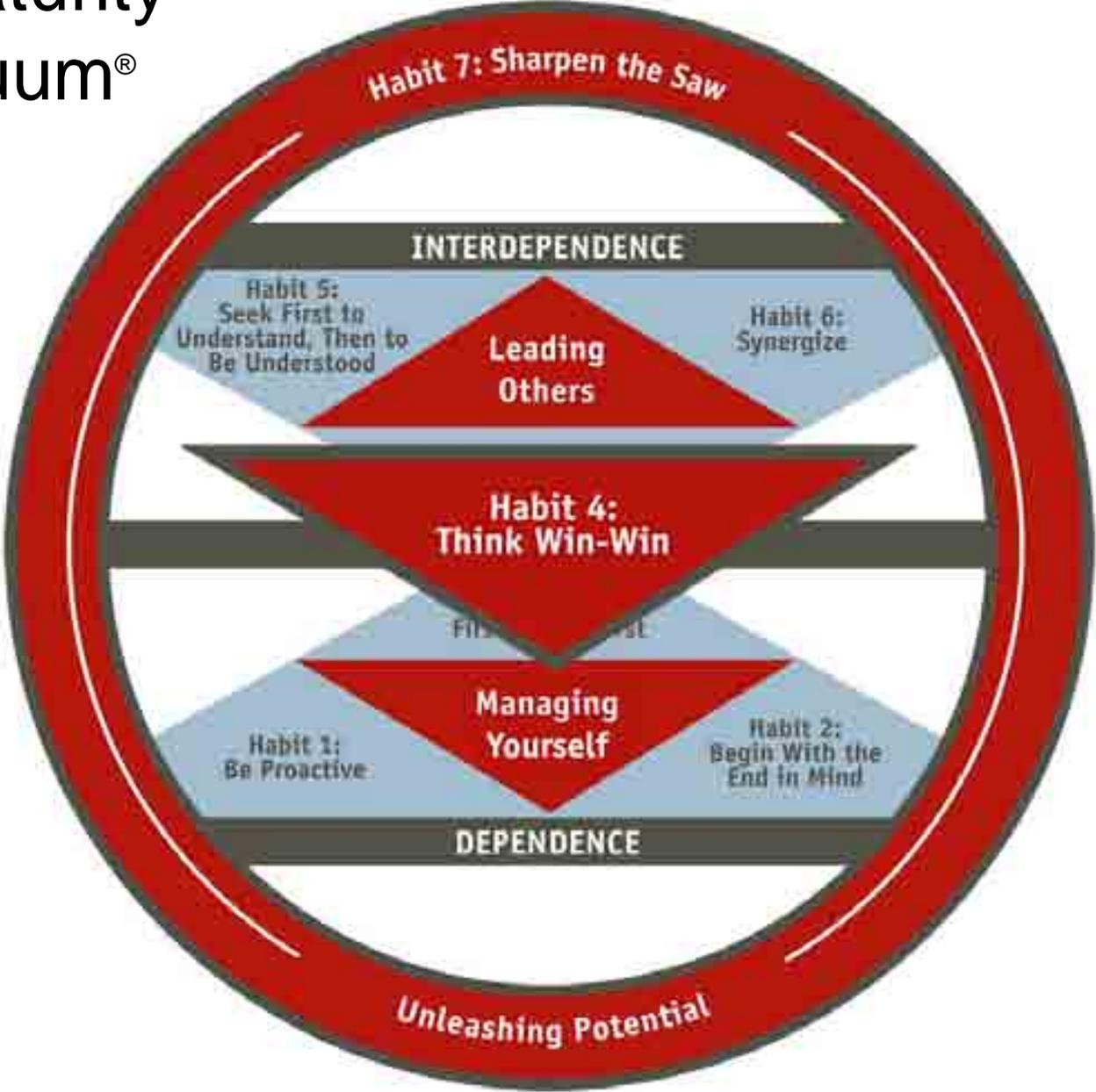
The way I spend my time



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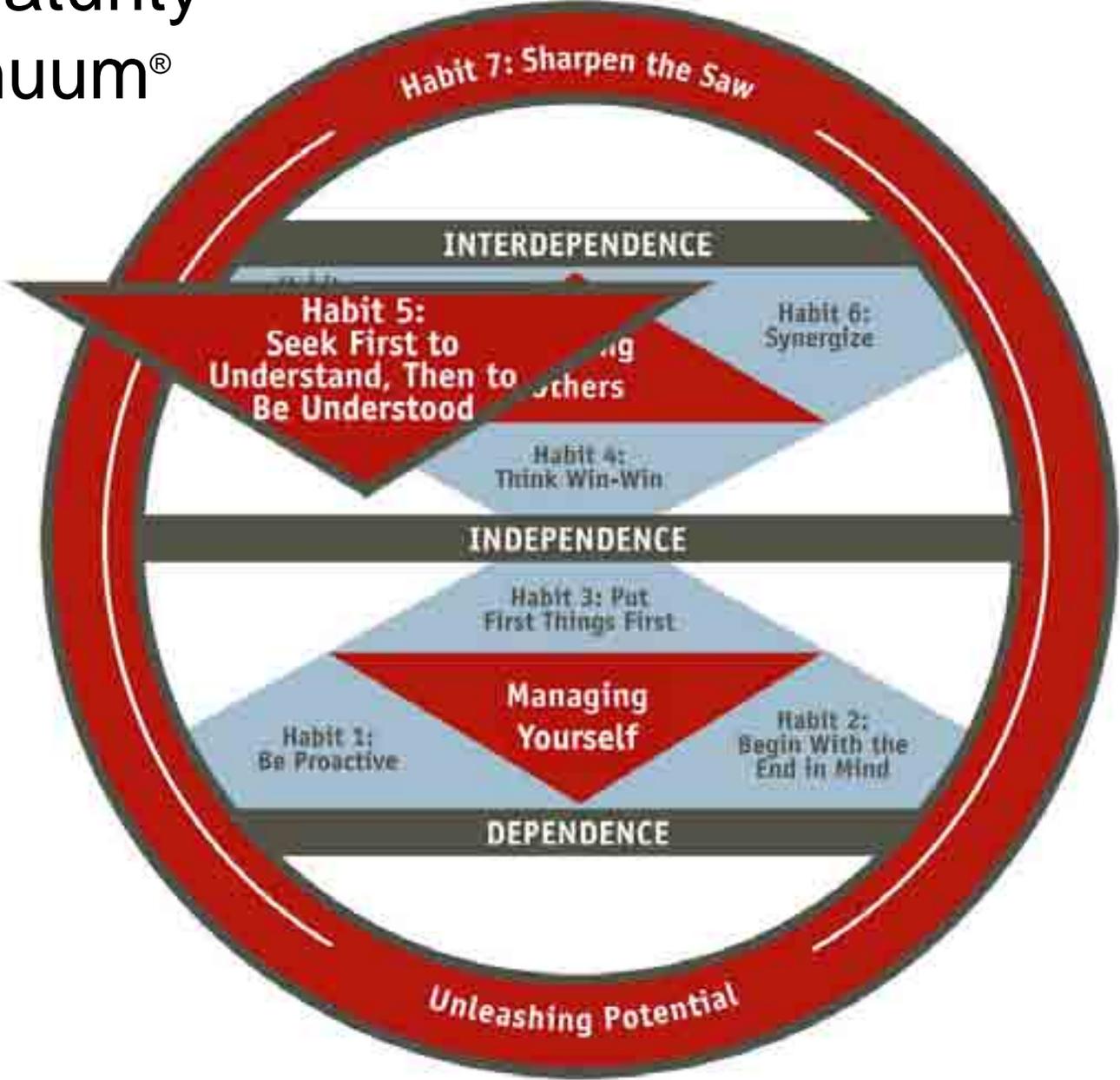




Mutual Benefit

- Happens before you ever open your mouth
- Applies to relationships you value
- Seeking Mutual Benefit
 - Asking what does this person that I value want and need from me right now?
 - Am I willing to give it
- Think Abundance – there is enough for everyone

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Empathic Listening

“TO LISTEN”

Ear

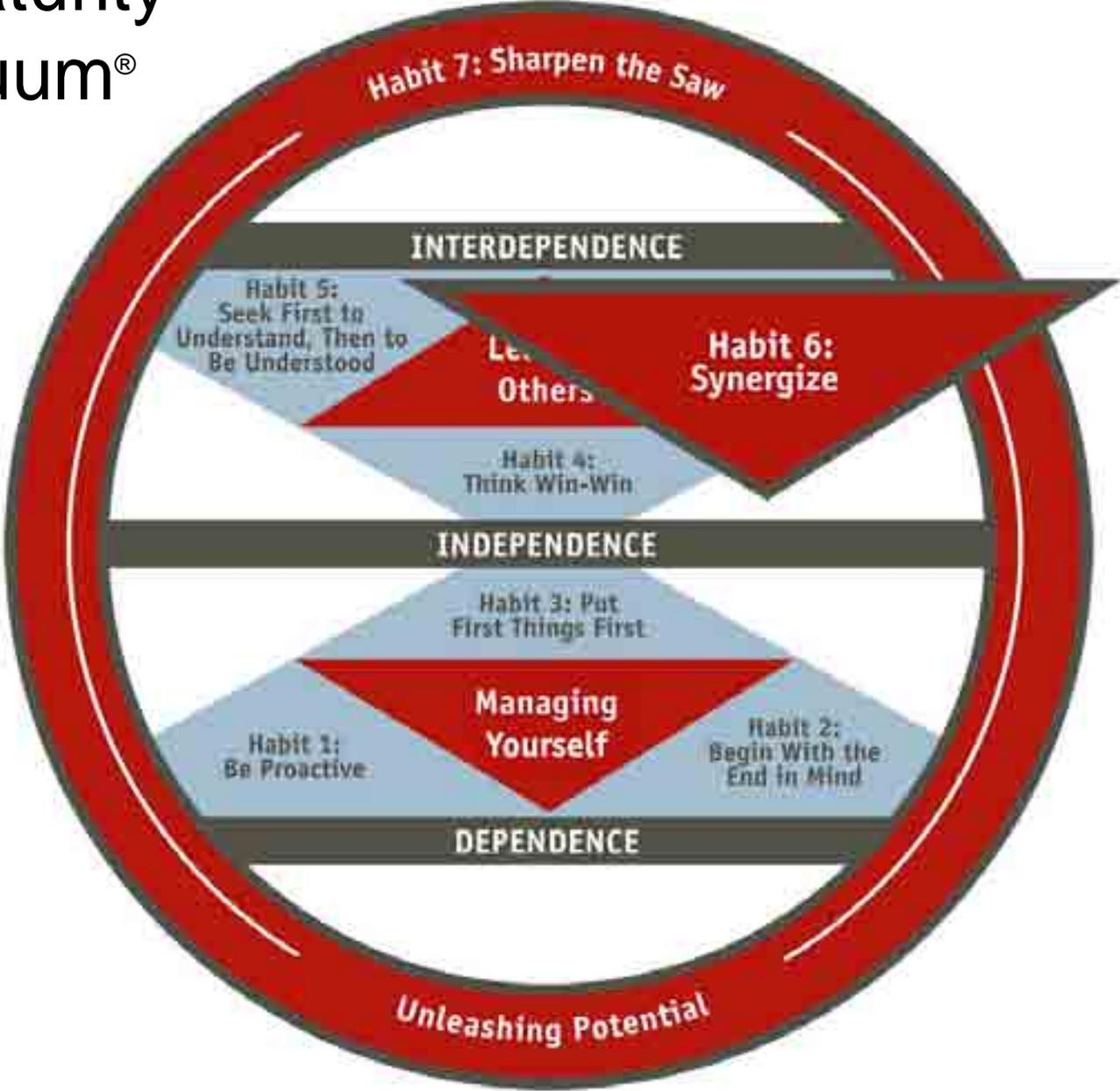
聽

Eyes

Your

Heart

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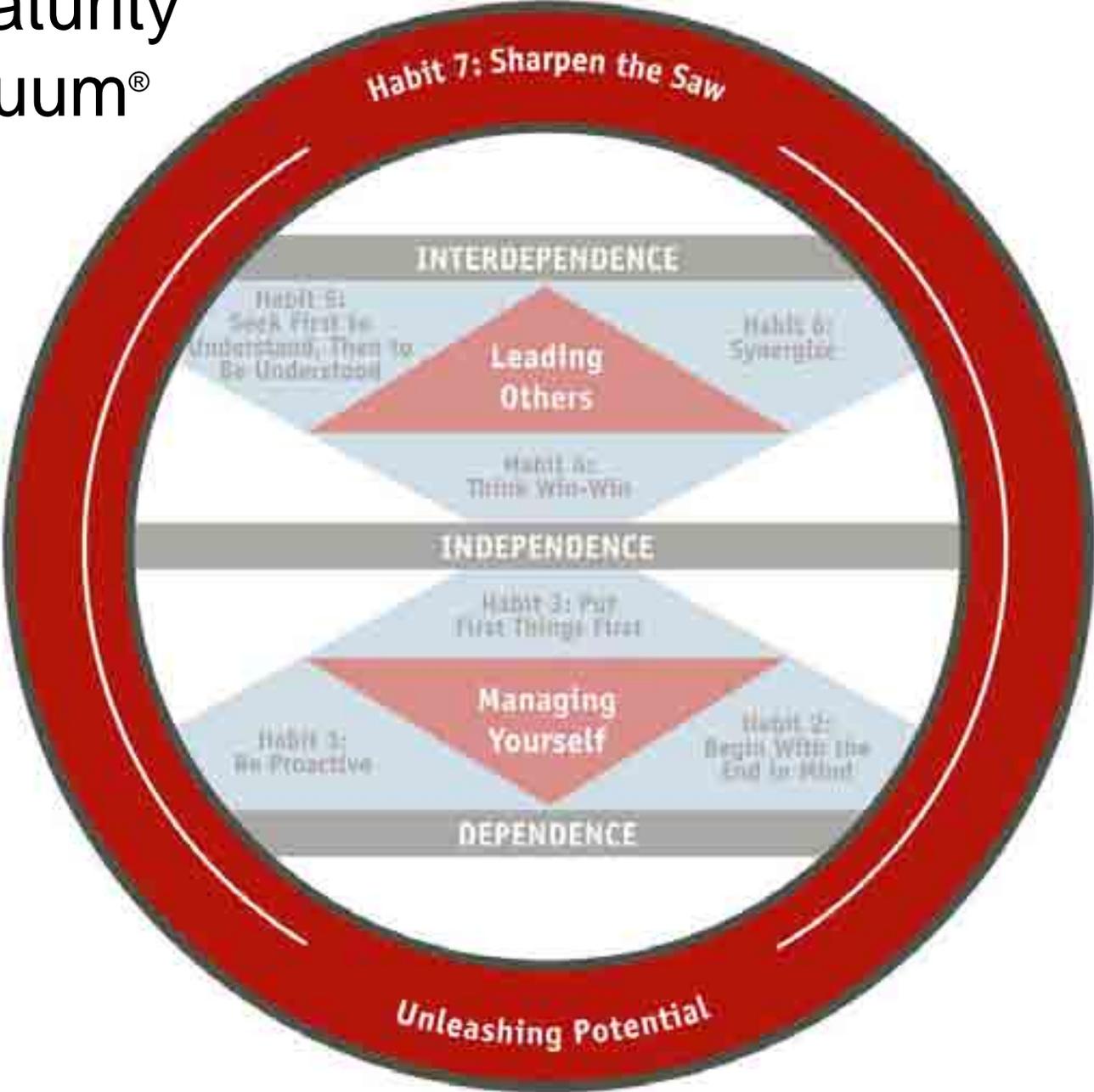




You Have to *Want* Synergy!

What is the cost
of an
unwillingness or
inability to get
past differences?

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The Principle of Effectiveness

Effectiveness

P/PC Balance™

Production

Production Capability

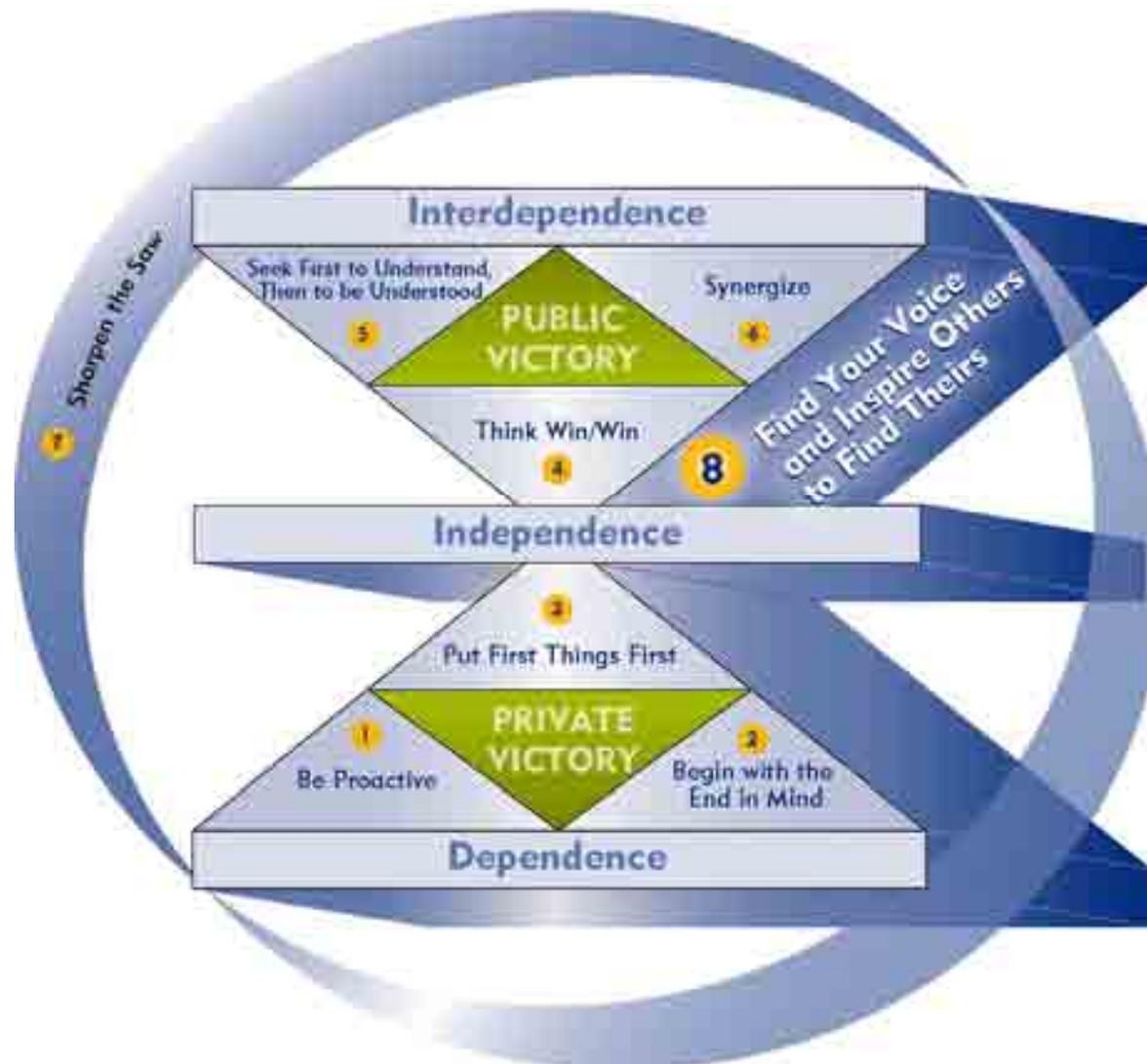


Desired Results

Assets



The 8th Habit





7 Habits

- 1) Be Proactive: Responsibility and Choice
- 2) Begin with the End in Mind: Vision and Contribution
- 3) Put First things First: Time and Balance -- Focus on the important few
- 4) Think Win-Win: Mutual Benefit
- 5) Seek First to Understand, Then to be Understood: Empathic listening and Honest accurate feedback
- 6) Synergize: Power of many -- We are better together than we are alone
- 7) Sharpen the Saw: Renewal – Tapping into the “whole person”



7 Habits – Gut Check

Habit 1) Be Proactive:

- Am I accepting responsibility for the results I create in life?
- Where am I giving up responsibility – playing the victim?
- Am I making good choices?

Habit 2) Begin with the End in Mind:

- Am I living my purpose?
- What is my Unique contribution? Am I acting on that daily?



Vision of a Champion ...

“The vision of a champion is someone who is bent over, drenched in sweat, at the point of exhaustion – when no one else is watching!”

*Coach Anson Dorrance
to Mia Hamm*



A Final Thought...

- Whatever you can do or dream you can, begin it. Boldness has genius, power, and magic in it!
 - —*W.H. Murray*
 - (*quoting Goethe*)



The Nobility of Policing

“... you have taken up the highest calling of history. You are defending your country and protecting the innocent from harm.

Wherever you go you carry a message of hope – a message that is ancient and ever new. Thank you for serving our country and our cause.”

President George Bush 1 May 2003