Best Practices for Law Enforcement and Private Security Partnerships

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Key Take-Aways:
Law Enforcement-Private Security Partnerships

• Have risen sharply, in number & quality
• Pay back well for time & resources invested
• Vary greatly in type and style, nationwide
• Examples today illustrate these points

Online Partnership Module:
http://lepsc.org/training/teamup.html#
Law Enforcement
- 17,985 state & local law enforcement agencies
- 765,000 full-time sworn personnel
- >90,000 Federal law enforcement officers

Private Security
- 90,000 private security organizations.
- 2 M+ in US private security, 20 M worldwide (UN)
- 75% to 85% of our critical infrastructure
Ratio of Private Security to Police (Rough Estimates)

Sources: Bureau of Labor Statistics Occupational Outlook Handbook (BLS, 2009c); Census County Business Patterns (2007); Congressional Research Service (2004); Current Population Survey (BLS, 2010b); Dun & Bradstreet (2009); U.S. Census Bureau, Economic Census (2002, 2007); The Hallcrest Report I (Cunningham et al., 1985); The Hallcrest Report II (Cunningham et al., 1990); BLS (2010c); O*NET OnLine (2006); RAND (Bird et. al., 1971).
Roles

- Enforce the laws
- Evidence collection
- Intelligence-led policing
- Aims: prevention, response, control, prosecution

- Prevent & protect
- Observe & report
- Risk management
- Aims: loss prevention, marketing differential, business intelligence

> 20K members, 89 countries
> 36K members, 40 countries

...Evolving
Private Security in the US

• Central alarm industry: $3.3 billion annually
• Private security guards outnumber public law enforcement 2 to 1 – in the US and globally
• $52 billion spent on private security - almost twice the taxes collected for police expenses
• New National Private Security Survey- BJS
   Similar to Census of State & Local LE Survey
   Design stage completed
Partnerships Require Overcoming:

• Stereotyping

• Failure to see mutual benefits, including:
   Added expertise
   Technologies
   Funding and resources
   Intelligence and sensitive data sharing

• Lack of sustained joint leadership

COPS has enabled critical studies: Operation Partnership
COPS produced: Online Training & Planning Tool
Successes: Examples

• The personal touch, trust
  – ASIS chapters, InfraGard, ECTFs
  – Agora, NYPD Shield, TX & CA HTCTFs
• Technology & communications
  – Websites, emails, texting, cell calls, visits
• Periodic meetings: training, info-sharing
  – Virginia Police & Private Security Alliance
• Shared vision
  – Las Vegas, Wilmington, DE, Minneapolis, New York, private CCTV video shared with police

2011 ASIS Matthew Simeone Award for Public Private Partnership Excellence – NYPD Shield (LELC)
Selected Success Factors

• Commitment from Chief/CEO on down
• Willingness to trust and share
• Continuous learning and sharing
• Focus on results, ROI, “bottom line” – public safety and asset protection
• Using partnerships to identify & solve difficult problems – law enforcement & private security as a team
Growth of LE-PS Partnerships in U.S.

Equally important: Quantity & Quality
Hold Questions for the End

Here’s my question:
How can we sustain growth in quality and quantity of law enforcement’s and private security’s delivery of public safety and asset protection without continuously improving partnerships – especially in troubled economic times?

Thank You!
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